

2nd Clarifications Document to Questions on the "RFP Number: ERP-KB-001-2019"

1. Since we have attended the EOI too, do we get any advantage for the same?

Answer => NO.

2. What are the no. of users who will be using the solution i.e. No. of Licenses to be purchased for MS Dynamics ERP Implementation.

Answer => The Procuring Agency does not limit to specific type of ERP Solution, therefore, it can be any type of ERP which caters to the Scope of the Work.

If it is license based ERP such as SAP, Microsoft Dynamics, etc. Please provide the costing as per Form Fin 2 of the RFP.

3. Are you looking for Perpetual Licenses (One-time Payment for lifetime license) or Subscription Based License Option (monthly/yearly payment)?

Answer => kindly, provide the details of both the options along with its recommendations from the Firms for **yearly payment**.

Example:

Option 1:

Sl.no	Item	Description	Rate (BTN)	Quantity	Total Amount (BTN)
1.	ERP License	Perpetual License (One-time Payment for lifetime license)	XX	XX	XXXX
Total Amount					

Option 2:

Sl.no	Item	Description	Rate (BTN)	Quantity	Total Amount (BTN)
1.	ERP License	Subscription Based License	XX	XX	XXXX
Total Amount					

4. Total No of users

- a. No of users per module

Answer => Please quote as per unit price.

- b. Growth in terms of user count

Answer=> not yet decided.

- c. DrukAir Preference Model – Hosted or On premises

Answer => Please quote for both as per the Form Fin-2

5. Can you provide software details of the existing Passenger Revenue Accounting (PRA) Software, Frequent Flying Program & Engineering stores? Are they standard software's and can we get APIs to integrate with the new ERP system?

Answer => The Procuring agency uses the following software solution who shall provide the API :

PRA => Edgra PRA catered by Maureva

FFP => Horizon Loyalty catered by Loyalty Plus

Engineering => Airtime and Air Stock catered by ADSSoftware

6. *Regarding Flight Scheduling and Crew Management:*

- a. How is present Flight Scheduling and Crew Management managed?

Answer => Currently, it is maintained in a excel file.

- b. Can you elaborate on features you require for Flight Scheduling and Crew Management modules?

Answer=> Please provide your own proposals.

- c. Regarding the data, formats volume of maintenance programs, logistics information, air craft structure, air craft life information - where are they stored at present?

Answer=> AD Software

7. What is the no of users per profile

- a. Finance
- b. Flight Scheduling and Crew Management
- c. Ground Services
- d. Equipment Maintenance department
- e. Fleet Engineering department
- f. Logistics
- g. Management Team for Dashboards and Reports
- h. HR module

Answer => Please quote the unit price for each module as per Form Fin 2 and an example has been given in question 1.

8. What is the total no of employees?

Answer => 483

9. There are integrations with some existing Software like Passenger Revenue Accounting (PRA), FFP, etc. We would like to have a brief understanding of these systems and also the development technologies of these software.

Answer => Please refer the answer to question number 5.

10. There is a requirement for integration with existing engineering stores software with the ERP. Kindly provide a brief of this software.

Answer => Please refer the answer to question number 5.

11. There are requirements for financial apps, calculation apps and various self-service apps. Do you need mobile apps (Native or Hybrid) for these? If yes, what are the different types of apps that are required?

Answer => Please quote as per form fin-2 and examples given as per answer to question number 3.

12. As you are aware that all software are license based software. So it would be convenient if we can know the total no. of Professional user & Limited user licenses they would require.

Answer => Please quote as per form fin-2 and examples given as per answer to question number 3.